



# Surety & Fidelity Bonds

From Andreini & Company

## Who We Are

Andreini & Company was founded in 1951. With our headquarters in San Mateo, we have grown to become one of the largest privately owned Insurance Brokers in the United States. Our company consistently ranks in the top 50 independently owned Insurance Brokers and in the top 100 of all U.S. Insurance Brokers. Today, Andreini & Company is a \$475 million brokerage firm with approximately 200 insurance professionals and eight regional California offices including Stockton, Los Angeles, Oxnard, and Salinas.

From a surety bonding perspective, through all of the success we have had, we pride ourselves in maintaining personal attention to our customers, although unlike many smaller brokers, we are able to represent all of the major bonding companies including Safeco, Travelers, AIG, International Fidelity, ACE Surety, Great American, ICW, Arch, CNA, Hartford, and The Guarantee Company of North America.

## I believe that a successful bonding agent best serves the contractor by:

- 1) Matching the needs and strengths of the contractor to the surety company best suited to sustain the contractor.
- 2) Offering sound business advice, management consulting services and technical expertise.
- 3) Introducing the contractor to appropriate professionals or consultants.
- 4) Recommending a responsible bonding line of credit consistent with the contractor's capabilities and requirements.
- 5) Tailoring the bonding submission for the specific needs and requirements of the surety company and guides the contractor through a formal presentation.
- 6) Maintaining communication between the contractor and surety company. Constantly reevaluating the suitability and cost effectiveness of the existing surety relationship.

The Andreini & Company team business model concept supports an important outlook that will provide clients with the tools to make their business operate more efficiently and profitably through simplification of the procedure and becoming your partner in the process. Check out our website at <http://www.andreini.com/>

When you think of bonds, think of Andreini & Company. We have the expertise, markets, and ambition to offer you the highest service, value, and surety accommodation available.

## Andreini & Company

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[www.andreini.com](http://www.andreini.com)

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